TRAVELERS

Virtual Commercial Lines New Producer Training

Sample Agenda (NOTE: the order of topics may vary by school)

Day	EST Time	Week 1	Instructors / Presenters
Tuesday	11:00 am – 12:00 pm	Welcome / Introductions	Travelers BI Training team
	12:00 pm – 4:30 pm	Workers Compensation Coverage	Travelers BI Training team
Wednesday	11:00 am – 3:30 pm	Workers Compensation Coverage	Travelers BI Training team
	3:30 pm – 4:30 pm	***Select Accounts – Appetite & Products***	Travelers Select team
Thursday	11:00 am – 4:30 pm	Workers Compensation Coverage	Travelers BI Training team
	4:30 pm	Workers Compensation Coverage Quiz	Producers
Day	**Time**	**Week 2**	**Instructors / Presenters**
Tuesday	11:00 am – 4:30 pm	Commercial Property Coverage	Travelers BI Training team
Wednesday	11:00 pm – 12:00 pm	**Travelers INDUSTRY*Edge*®**	Travelers Middle Market team
	12:00 am – 4:30 pm	Commercial Property Coverage	Travelers BI Training team
Thursday	11:00 am – 4:30 pm	Commercial Property Coverage	Travelers BI Training team
	4:30 pm	Commercial Property Coverage Quiz	Producers
Day	**Time**	**Week 3**	**Instructors / Presenters**
Tuesday	11:00 am – 4:30 pm	Commercial General Liability Coverage	Travelers BI Training team
Wednesday	11:00 am – 4:30 pm	CGL Coverage, cont.	Travelers BI Training team
Thursday	11:00 am – 4:30 pm	CGL Coverage, cont.	Travelers BI Training team
	2:00 pm – 3:00 pm	***Risk Control Services***	Travelers Risk Control team
	4:30 pm	Commercial General Liability Quiz	Producers
Day	**Time**	**Week 4**	**Instructors / Presenters**
Tuesday	11:00 am – 4:30 pm	Commercial Auto Coverage	Travelers BI Training team
	2:00 pm – 3:00 pm	**Travelers Claim Services**	***Travelers Claim team***
Wednesday	11:00 am – 4:30 pm	Commercial Auto Coverage, cont.	Travelers BI Training team
Thursday	11:00 am – 4:30 pm	Commercial Auto Coverage, cont.	Travelers BI Training team
	4:30 pm	Commercial Auto Coverage Quiz	Producers